



FABRICE LEZEAU

CAREER TRANSITION

UNLOCK YOUR POTENTIAL

COMMERCIAL EXPERTISE

Fabrice is a graduate of the ESSEC Executive MBA and holds a Master's degree in Finance from Dauphine University.

After 15 years of B2B experience in sales, management, training, and human resources roles, he has been leading INTERNESS CONSULTING for the past 25 years—a coaching and training firm dedicated to unlocking the potential of commercial teams.

Fabrice is a professional coach and an Accredited Member of the Société Française de Coaching, where he also serves as a board member.

He supports managers and executives with challenges such as taking on new roles, developing leadership skills, navigating career transitions, and unlocking individual potential.

His coaching frameworks and main tools include systemic analysis, Jungian inner dialogue, and organizational constellations.

Fabrice is the author of "Ventes complexes : Les chemins cachés de la performance " (Management et Société, 2024) and "50 Nuances de vente " (2025).